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# Welcome to the Easterseals brand!

For those of you who know us well, you will know that our old "Easter Seals" name was modified to create a new, reimagined, single name, "Easterseals" in 2016. Behind this name modification was the start of entirely refreshed brand—complete with new messaging and a modernized look and feel.

The natural questions from you might be: How do I tap into the power of this brand and use it for all Easterseals communication?

That's what this guidebook is designed to answer.

The following pages will provide the information about our brand and help all of us work together to inspire the world to understand and support the great work we all do.



# Building a national brand

Although we are an affiliate-based organization with vibrant, creative, independent-minded affiliates across the nation, we are all Easterseals. We all share a commitment to the people we serve. We all gather and deploy resources to help people in need. We all have local facilities with local addresses and local volunteers. But together we are one important, beloved, respected, effective, professional national organization that needs one recognized name and one esteemed brand. That's what we are building together and that's what this guidebook will help us achieve.



Refreshed Messaging (2021 External Brand Study)

# Key Messages About Disability

"I want to live in a world where disability is not the exception, but the norm."

# How can Easterseals be an inclusive leader with our messages around disability?

Consider these messaging ideas around the word **DISABILITY**:

from	to
Only visible, physical conditions	Including not apparent disabilities — emotional, social and educational conditions
A limitation	Being a part of everyday life
Only affecting "other" people	One in four Americans are living with disabilities today. At some point in our lives, disability will no doubt touch all of us.
A word that labels people	A word that defines a barrier, not a person

# How do we align communications with our brand strategy?

Broaden the relevance of disability

One in four Americans are living with disability today. At one point in our lives, disability will no doubt touch all of us.

Take the sting out of the term

It's a part of life.

**Assert Easterseals' leadership** 

...in all aspects of understanding and addressing 21st-century disabilities.

Bring forward a vision of a more inclusive world

Easterseals is leading the way to full equity, inclusion, and access for people with disabilities, families, and communities.

# **OUR NAME**

## **Using our name**

Reinforcing a national brand requires that we use our brand name consistently. We must all use the same prescribed logo and we must all use the newly merged, single name "Easterseals."

#### SHOULD WE CAPITALIZE THE NAME?

For the logo, we deliberately chose a friendly, approachable lowercase "e" to begin our name. When writing about the organization, we have decided to treat "Easterseals" as a proper name and to capitalize it in every instance.



A friendly and approachable lowercase "e" was chosen for our logo

# **Easterseals**

When we're writing about Easterseals, our name should be capitalized

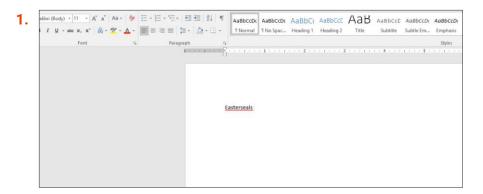
## **Using our name**

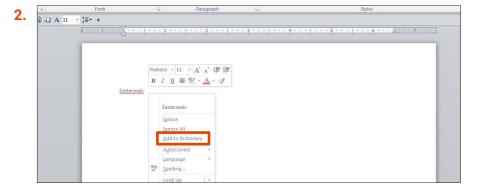
# ADDING OUR NAME TO MICROSOFT APPLICATIONS ON PERSONAL COMPUTERS

For PCs, adding the Easterseals name to Microsoft applications is easy.

- Open up a new Word document and type the word "Easterseals," making sure it is capitalized. The name should be underlined in red because it is not yet recognized by the Microsoft Word dictionary.
- 2. Right click on the word, and scroll down, selecting the "add" button. This will add "Easterseals" to your dictionary, and the red underline will disappear.

Note: These instructions and screenshots apply to computers running Windows 8





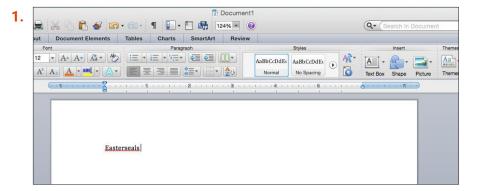
## **Using our name**

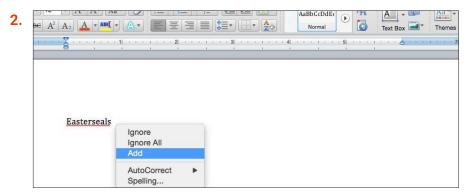
# ADDING OUR NAME TO MICROSOFT APPLICATIONS ON APPLE COMPUTERS

It only takes a few clicks to add the Easterseals name to Microsoft applications on Macs.

- Open up a new Word document and type the word "Easterseals," making sure it is capitalized. The name should be underlined in red because it is not yet recognized by the Microsoft Word dictionary.
- 2. Right click on the word, and scroll down, selecting the "add" button. This will add "Easterseals" to your dictionary, and the red underline will disappear.

Note: These instructions and screenshots apply to computers running Word for Mac 2011





# OUR PURPOSE, TAGLINE AND BOILERPLATE

## **Purpose statement**

#### WHAT IS A PURPOSE STATEMENT?

A purpose statement is the cornerstone of a brand strategy and the foundation for all communications. It proclaims one clear, driving reason for believing in Easterseals. It's a ringing rallying cry and declaration of leadership that motivates staff to come to work every day and inspires the public to support our cause.

#### **HOW DO I USE IT?**

When we need to tell people what drives us, what inspires us and where we focus our energies, we should refer to this foundational declaration. If you need a brief elevator speech, draw on this simple but powerful purpose statement.

The statement eliminates the need for additional mission and vision statements, which so often are long and complicated, and rarely remembered.

#### **OUR PURPOSE STATEMENT**

To lead the way to 100% equity, inclusion, and access for people with disabilities, families and communities.

#### "To lead the way to..."

Builds on 100+ year track record, trustworthiness, good reputation and high-performing attributes. Asserts our leadership position.

#### "... 100% equity, inclusion, and access..."

Declares a bold goal for Easterseals and connects priority areas to broader conversations that are compelling to audiences.

# "...for people with disabilities, families and communities."

Clearly states who Easterseals serves, but is inclusive of those that may not self-identify as being a person with a disability (e.g., veterans, seniors, etc.)

## **Tagline**

#### WHAT IS A TAGLINE?

A tagline is a compact, high-impact public expression of our purpose statement and brand strategy. It's a way to reinforce our positioning while setting the tone for our brand voice program and future communications.

#### **HOW DO I USE IT?**

Use of the tagline 'All abilities. Limitless possibilities.' internally and externally is optional. If you opt to use the tagline, especially during the first 3-5 years following our brand rollout, it must be used whenever possible—on letterhead, signage, posters, collateral, and promotional items. Please do not edit or add to this tagline in any way, so as to ensure national brand and messaging consistency.

Please refer to the logo guidelines on page 27-35 for rules surrounding the use of the tagline. The logo guidelines remain the same whether or not you're using the tagline.

Note: as of August 30, 2018, Easterseals affiliates may use either 'all abilities. limitless possibilities.' or 'taking on disability together' as their tagline. No other options will be allowed. Affiliates may opt out of tagline use if neither option is suitable to their local needs.

#### **OUR TAGLINE**

## All Abilities. Limitless Possibilities.

#### "All Abilities."

Uses a positive, resonant frame.

**Encompasses the audiences we serve.** 

Balances specificity with inclusivity.

#### "Limitless Possibilities."

Focuses on opportunities versus obstacles.

Elevates how we see and support unlimited potential within people and communities.

Highlights our commitment to advocacy and access.

## **Boilerplate**

#### WHAT IS A BOILERPLATE?

A boilerplate is a standard template that can be customized for use in various communications (to learn more about how affiliates can customize this content, please visit this resource). A boilerplate explains the brand platform that unifies our programs and communications and becomes a key reference for the Easterseals public identity.

#### **HOW DO I USE IT?**

A boilerplate statement is used internally or externally, in communications that explains who we are and what we do.

#### **OUR BOILERPLATE**

Easterseals is leading the way to full equity, inclusion, and access through life-changing disability and community services.

For more than 100 years, we have worked tirelessly with our partners to enhance quality of life and expand local access to healthcare, education, and employment opportunities. And we won't rest until every one of us is valued, respected, and accepted.

Through our national network of affiliates, Easterseals provides essential services and on-the-ground supports to more than 1.5 million people each year — from early childhood programs for the critical first five years, to autism services, to medical rehabilitation and employment programs, to veterans' services, and more. Our public education, policy, and advocacy initiatives positively shape perceptions and address the urgent and evolving needs of the one in four Americans living with disabilities today.

Together, we're empowering people with disabilities, families and communities to be full and equal participants in society.

# OUR BRAND VOICE AND ACTION PILLARS

### **Brand voice**

#### **WHAT IS BRAND VOICE?**

Brand voice is what everyone experiences when they interact with Easterseals. It's our personality, our style, our tone and is felt in everything we do, and in all the services we provide—all creating a distinctive Easterseals experience.

#### **HOW DO I USE THESE TRAITS?**

Everything we do and say should reflect and reinforce these wonderful qualities. Everything—our marketing, our services, our fundraising, our community events—should be infused with this spirit: determined, inspired, personal, honest, local and unafraid. These should be the hallmarks of everyone's experience with Easterseals.

On an immediate, practical level we should use these traits to help us to choose photos and other imagery, to name events and programs, to inspire themes for dinners and galas, and of course, to be felt emotionally by all the people we serve.

#### **OUR BRAND VOICE TRAITS**

These four attributes capture and express how our brand voice will be heard and experienced.

### bold

We lead with confidence.

## inclusive

We ensure everyone is valued, respected, and accepted.

## genuine

We are honest, warm and engaging.

# dynamic

We adapt to changing needs both nationally and locally, from various populations to each individual.

## **Action pillars**

#### WHAT ARE ACTION PILLARS?

Simply put, action pillars help guide our day-to-day efforts, and help us become ambassadors of the Easterseals brand. The members of our community—staff, volunteers, and leadership—are the best, most effective expressions of the Easterseals brand. It is through a consistent style of individual actions and interactions that our brand is powerfully delivered and reinforced every day.

#### **HOW DO I USE THESE PILLARS?**

These general, high-level guides should drive how we behave. They capture the powerful heritage of Easterseals and help us channel our legacy of helping so many millions of people over the years. These pillars should inspire programs, services and other activities for the future.

To align our everyday work with these standards, we can make these pillars the basis of important decision-making such as hiring new talent, setting expectations for performance and earning promotions.

#### **OUR ACTION PILLARS**

### We strive...

... for 100% equity, inclusion, and access.

# We value and respect...

... the whole person.

# We provide...

... essential services and supports for every stage of life.

# We're impact...

 $\dots$  people where they need us most — school, work, home, or in the community.

# **OUR SERVICES**

# Brand Architecture:

How we categorize, organize and talk about what we do

# WHY DO WE NEED TO BE MORE CONSISTENT IN HOW WE NAME AND DESCRIBE WHAT WE DO?

Our organizing model brings order to the vast array of programs and services across our national network. It serves as the basis for vocabulary that helps us to speak in one brand voice, and standardizes our offerings across the network.

One of the strengths of Easterseals is our far-reaching Affiliate Network that delivers important programs and services tailored to respond to local needs. The downside of this local focus and variation in program offerings at each Affiliate is a dizzying variation of programs and services across the country. To build a single, powerful national brand, we have to show the world a more unified front—and this means more consistently organizing our programs and naming of services.

**OUR ORGANIZING MODEL** 

Leading the way to 100% equity, inclusion, and access by ...

Enriching Education
Enhancing Health
Expanding Employment
Elevating Community

# **Enriching Education**

# DESCRIPTION OF PROGRAMS "ENRICHING EDUCATION"

Programs designed to help children and adults learn—and often re-learn—basic functions, master skills needed to develop and thrive, and be sharp and active as they age.

#### SAMPLE PROGRAMS

- Trainings
- Educational programming
- · Social skills coaching
- Enrichment activities

#### **IMPACT MEASUREMENT**

Number of individuals, schools and communities reached



Getty Images 494158036

# **Enhancing Health**

# DESCRIPTION OF PROGRAMS "ENHANCING HEALTH"

Hands-on, comprehensive, vital therapies and services which ensure health and wellness so that children and adults can reach their full potential.

#### SAMPLE PROGRAMS

- Early intervention services
- Early identification including free online screening tool for children birth to five
- Autism services
- Medical rehabilitation services including physical, occupational, speech, hearing, and other therapies.
- Mental and Behavioral health services

#### **IMPACT MEASUREMENT**

Number of people served, and communities reached.



Getty Images 532241855

# **Expanding Employment**

# DESCRIPTION OF PROGRAMS "EXPANDING EMPLOYMENT"

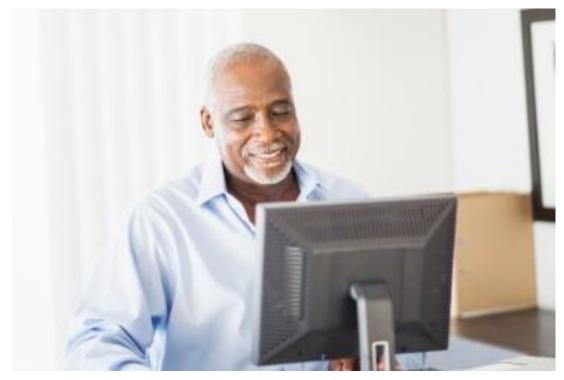
A range of training, placement and related services that help people prepare for or re-enter the workforce.

#### **SAMPLE PROGRAMS**

- Workforce development
- Job placement
- · Supported employment
- Senior employment
- Veteran integration programs

#### **IMPACT MEASUREMENT**

Number of jobs created, people placed, and/or companies consulted or advised



Getty Images 467180493

# **Elevating Community**

# DESCRIPTION OF PROGRAMS "ELEVATING COMMUNITY"

Programs for children, adults, and caregivers to live, relax, connect, and thrive within their communities. These programs strengthen the local community overall and encourages individual engagement and participation in their local communities.

#### **SAMPLE PROGRAMS**

- · Camp and recreation programs
- Respite services
- Community living, residential and group homes
- Independent living services
- Day programs
- Transportation services

#### **IMPACT MEASUREMENT**

Number of program participants, people supported, and communities reached.



Getty Images 508079893

# **Brand architecture summary**

	Enriching Education	Enhancing Health	Expanding Employment	Elevating Community
Description of programs	Programs designed to help children and adults learn—and often re-learn—basic functions, master skills needed to develop and thrive, and be sharp and active as they age.	Hands-on, comprehensive, vital programs and support to help people reach their full potential—regardless of challenges, needs or disabilities.	A range of training, placement and related services that help people prepare for or re-enter the workforce.	Programs for children, adults, and caregivers to live, relax, connect, and thrive within their communities. These programs strengthen the local community overall and encourages individual engagement and participation in their local communities.
Sample programs	Trainings  Educational programming  Social skills coaching  Enrichment activities	Early intervention services  Early diagnosis including free online screening tool  Autism services  Medical rehabilitation (physical, occupational, speech, hearing, and other therapies)  Mental and Behavioral health services	Workforce development  Skills assessment and training  Job placement and coaching  Supported employment  Senior employment  Veteran reintegration programs	Camp and recreation services  Respite services  Community living, residential and group homes  Independent living services  Day programs  Transportation services

# **OUR LOGO**

## **Easterseals logo**

Easterseals brings support and joy into people's lives—with a diverse community of volunteers, families and caregivers.

Our work is infused with optimism—striving towards our full potential. This warm, uplifting spirit inspired our logo, which projects a burst of sunshine and the support of an entire community.

Our wordmark is comprised of rounded letter forms set in all lowercase, further reinforcing our friendly, open and accessible nature.



## **Logo construction**

The Easterseals logo is comprised of two distinctive parts—the Easterseals logo graphic and the Easterseals wordmark.

These two elements should always appear as illustrated at right in order to maintain consistency across all Easterseals communications. They should never be separated or stand alone.



## Logo applications

The masterbrand logo should be used whenever possible. However, the Easterseals logo is available in single color and knocked out versions to account for usage in varying circumstances. Provided at right are a variety of acceptable applications of the logo.

The Easterseals logo can be placed on colored backgrounds and over images but should not be contained in a rectangle or any other holding shape. Please refer to page 35 for additional information surrounding "do nots" for our new masterbrand logo.







Knocked out to white on black background (this is not a holding shape)



Knocked out to white on orange background (this is not a holding shape)



# Logo applications

#### **USING OUR LOGO WITH PHOTOGRAPHY**

At times, it will be necessary to place the Easterseals logo on top of photographs or other artwork. When doing this, please use the following guidance to ensure a clean layout and maximum impact:

- Use the full color logo on top of light colored backgrounds in order to retain contrast. If the background is busy, use a photo editing application to blur out the background. This will ensure legibility.
- Use the white logo on top of images with darker backgrounds. If the background is busy, it should be blurred out to ensure legibility and impact.



Full color logo over light image

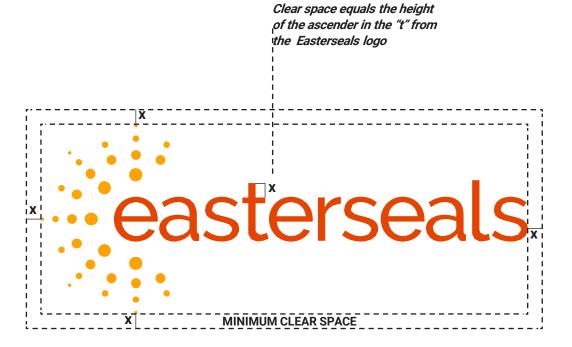


White logo over dark image

## **Clear space**

To enhance the legibility and impact of the Easterseals logo, surround it with at least the prescribed amount of clear space, maintaining a reasonable distance from other trademarks, competing text, graphic devices or images on the page.

Always allow for the minimum clear space on all sides of the logo, which is equal to the height of the ascender on the "t" in Easterseals (as shown here).



## Minimum size

The Easterseals logo should be presented in a way that retains its visual impact.

For this reason, the smallest the logo should appear is (width) 2 inches.

Height: 0.5865 inches (43 pixels)



Width: 2 inches

## Social media icons

This icon is reserved for social media and web browser favicons only and should not be used in place of the masterbrand logo on any other circumstance.

Social media icons customized for affiliates can be accessed in the "Downloads" section of the Brand Guidelines Microsite.



Square icons are reserved for social media and web browser favicons only. Do not use this logo for any other purpose.

## Logo "Do Nots"

Do not use secondary palette colors, or any other colors



Do not use gradients



Do not use unapproved



Do not break up or alter the Easterseals



Do not stretch or compress the logo



Do not use effects



Do not alter placement of the logo elements



Do not alter the Easterseals logo



Do not tilt the logo



Do not use legacy logos



#### Do not place logo in a rectangle/holding



# COLOR

# Primary color palette

Our primary color palette is one that is warm and inviting, reinforcing our friendly, open and accessible nature.

Easterseals Orange should be used most often, with Easterseals Yellow used in a supporting role. The following pages provide guidelines surrounding secondary and tertiary color palettes, color use and color breakdowns.





# Secondary/tertiar y color palette

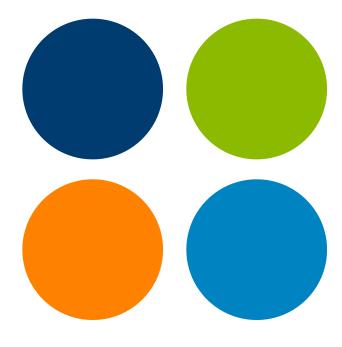
Our secondary color palette is bright and vibrant, and complements our primary palette without overwhelming it.

These colors should be used as accents and backgrounds—a little goes a long way with the secondary palette!

Our tertiary palette is comprised of a neutral beige and gray, to be used as background colors only.

The following pages contain color breakdown information. Share these pages with designers and printers to ensure consistency in printed and digital assets.

### **Secondary color palette**



Tertiary color palette

# Color breakdown and usage

usage	Pantone Coated (coated stock)	Pantone Uncoated (uncoated stock)	CMYK* (for print)	RGB (for screens)	Hex (for web)
Primary color palette	1665 C	1665 U	Coated - C:0 M:79 Y:100 K:0 Uncoated - C:0 M:63 Y:95 K:0	R:207 G:75 B:4	#cf4b04
	7549 C	7549 U	Coated - C:0 M:22 Y:100 K:2 Uncoated - C:0 M:22 Y:100 K:0	R:255 G:163 B:0	#ffa300
Secondary color palette	541 C	541 U	Coated - C:100 M:58 Y:9 K:46 Uncoated - C:100 M:45 Y:5 K:36	R:0 G:68 B:115	#004473
	151 C	151 U	Coated - C:0 M:60 Y:100 K:0 Uncoated - C:0 M:43 Y:91 K:0	R:247 G:148 B:30	#f7941e
	376 C	376 U	Coated - C:54 M:0 Y:100 K:0 Uncoated - C:48 M:0 Y:95 K:4	R:153 G:204 B:0	#99cc00
	7460 C	7460 U	Coated - C:100 M:6 Y:2 K:10 Uncoated - C:100 M:0 Y:10 K:0	R:0 G:124 B:177	#007cb1
Tertiary color palette	427 C	427 U	Coated - C:7 M:3 Y:5 K:8 Uncoated - C:15 M:7 Y:10 K:4	R:231 G:228 B:228	#e7e4e4
	7506 C	7506 U	Coated - C:0 M:7 Y:25 K:1 Uncoated - C:0 M:5 Y:21 K:1	R:255 G:233 B:194	#ffe9c2

<sup>\*</sup>Please note that PMS Color Chips can be used as a visual target when printing in CMYK

## **Example uses**

**Primary color** Logo wordmark Large headlines **Backgrounds**  Graphics palette Logo graphic Backgrounds **Affiliate names Secondary color palette** Large headlines **Backgrounds**  Charts **Backgrounds**  Charts **Icons Backgrounds**  Charts **Icons Backgrounds**  Charts **Icons Backgrounds Tertiary color** palette **Backgrounds** 

## Do not use for...

**Primary color** Body copy palette Headline Logo elements **Secondary color palette** Body copy Logo elements Body copy Logo elements Body copy Logo elements **Tertiary color** Body copy Headlines Logo elements palette Body copy Headlines Logo elements

## **Example applications**

Use high contrast colors (Easterseals Orange, blue and black) for headlines and black for body copy

### Headline

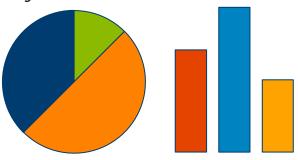
Body copy goes here. Axim que nis coreri comnimodi nonseditiur?

### Headline

Body copy goes here. Axim que nis coreri comnimodi nonseditiur?

### Headline

Body copy goes here. Axim que nis coreri comnimodi nonseditiur? Use secondary palette for charts, graphs and backgrounds



Use tertiary palette to add depth to layouts and backgrounds



Headline and description

# Color "Do Nots"

## Do not use low contrast colors for headlines



#### Do not create gradients

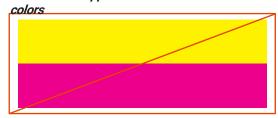
LOREM IPSUM DOLOR

### Do not layer similar



### dolor sit

### Do not use unapproved



### Do not use colors for body

#### copy

Sum, quam et pa dolupta testrunt maior sed moluptatus

Maximen daeptat. Ipitaque perciis quist, ime veriscienti dolore liquunt re el intio. Xippegnis mos mi, odis doluptatio mo eritatiora queBus volluptas dolupta dolorpo repera il minit voluptatem re, qui dolupta tquiaest aliquaeste nam, omnis reprehentem liquo te minciant erin est

### Do not use tints of our approved color

palette

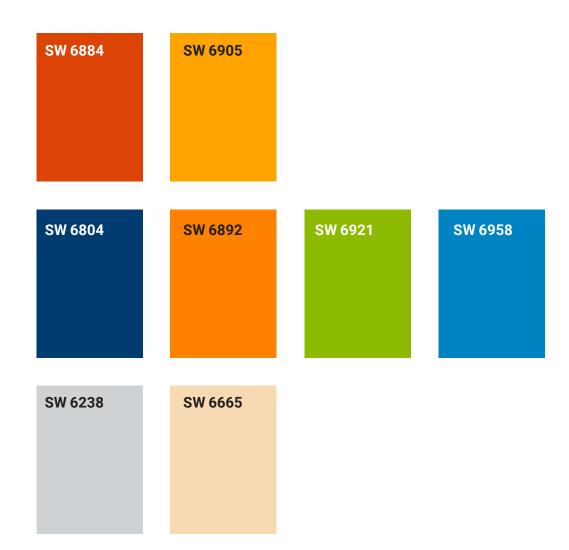


### **Paint Colors**

To create a unified brand experience, consider painting interiors and exteriors of Easterseals service sites using our color palette.

The numbers provided at right are for Sherwin Williams™ paint and can be found at most national retailers.

If you do not have access to a Sherwin Williams™ retailer, an employee of your preferred retailer will be able to mix a color similar to those at right.



# **TYPOGRAPHY**

# Typography: Marketing communications

Roboto is a versatile typeface that comes in many different weights, making it an ideal brand typeface for an organization with diverse needs. The rounded shapes complement, rather than compete with, our new Easterseals logo. Use Roboto whenever possible within your marketing and communications materials.

Refer to the "downloads" section of the Brand Microsite to download Roboto.

## **Roboto family**

Roboto Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Roboto Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Roboto Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Roboto Condensed Regular ABCDEFGHUKLMNOPQRSTUWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Roboto Condensed Italic ABODEFGHUKLMNOPQRSTUWXYZ abcdefghijklmnopqrstuwxxyz 1234567890!@#\$%

Roboto Condensed Bold ABCDEFGHJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

# Typography: Microsoft applications

In instances when Roboto cannot be used, please use the Arial family of fonts. This is a system font available on all computers and comes in a multitude of weights, making it an ideal secondary font.

## **Arial family**

Arial Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Arial Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890! @#\$%

Arial Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Arial Narrow Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

Arial Narrow Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

**Arial Narrow Bold** 

ABCDEFGHJKLMNOPQRSTUWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%

## **Accessibility**

As leaders in the disability space, we must be rigorous in ensuring that all of our print and digital communications meet national accessibility standards.

Members of our community with low vision will have an easier time reading our materials if our layouts reflect the guidelines at right.

Additional resources on accessibility can be found at:

http://webaim.org/resources/contrastchecker/

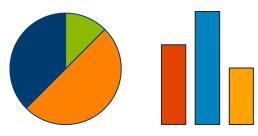
http://accessibility.umn.edu/color-and-contrast-414.html

### **Headlines Headlines Headlines**

Headlines should be treated in 18pt and rendered in high contrast colors only: Easterseals Orange, blue, and black. When placing over images, ensure the image provides adequate contrast with the headlines for optimal legibility.

Body Copy: Soles de sapellu ptatur maximUt magnienditas dit id quaspienime resseque etur? Sam, ommolent.

Avoid placing copy over visually distracting elements. When placing copy over an image or artwork, ensure adequate contrast between the text and the background.



Add a slight stroke in dark blue or black for elements that use brighter colors to ensure adequate contrast with the graphics' surroundings.

# SIGNATURE SYSTEM

## Signature System

A signature system is a hierarchical method of presenting our entities and offerings. It sets the rules surrounding how different pieces of information relate to our logo on collateral and marketing materials.

The following pages provide guidelines surrounding the use of our signatures.



National Strategic
Brands
Affiliate Names
Program & Service
Sites Special Events
Partnerships

### **National Brand**





**Strategic Brands and Service Descriptors** 





Affiliates - Location Based and Service Descriptors





**Service Sites** 

Type treatment only
Program name should not be locked
up with the logo, but treated in type
on any marketing and
communications materials



**Special Events** 

Local event logos should be linked to the Easterseals logo with language (such as *presents*)





**Partnerships** 





Partner logo here

### National Easterseals brand

Two versions of the national Easterseals logo are available for useboth with and without our tagline.

To help build awareness around our cause and to reinforce our leadership in the "disability" space, our logo should appear with the tagline on all listed materials for the first 3-5 years following our brand launch.

Not all communications—like internal and buisness-to-business pieces, interior pages of publications, or press releases conveying bad news—will require the use of our tagline.



#### Use the logo with the tagline on items like:

- Front/back of brochures and periodicals
- Advertisements
- National website pages
- National email signatures
- Stationery

- Cover slides to PowerPoint
- Promotional videos and broadcasts
- Podium signs
- Name tags
- Press releases



### Use the logo without the tagline on items like:

- Interior pages of brochures and publications
- Interior PowerPoint slides
- Business cards
- Internal communications memos, intranet pages
- B2B communications legal documents, invoices
- Partner materials
- Bad news communications
- Small space materials where the tagline is not legible

# National strategic brands

Unique logos have been created for Walk With Me and Make the First Five Count, and should only be used in this lockup, in all cases.

The strategic brand names should never appear separate from the Easterseals logo.

Do not recreate these logos and use only files provided by Easterseals national. All other rules surrounding clear space and minimum size apply to these national strategic brand logos.





# Affiliate logos

Affiliates also have the option of using a logo locked up with their respective affiliate names, or with a service descriptor. These logos should be used when it is necessary to set the affiliate apart from the national Easterseals entity.

Use the logo with the affiliate name on items like:

- Local fundraising appeals
- Local program brochures
- Local event materials and signs
- Local press releases
- Local advertisements
- Affiliate web pages
- · Affiliate email signatures

Sample logo lockups have been provided for service descriptors and location-based affiliates. Do not alter the relationship between the national brand and the affiliate name. Do not recreate these logos and use only files provided by Easterseals national. All other rules surrounding clear space and minimum size apply to these affiliate logos as well.

### **SERVICE DESCRIPTOR**



### **LOCATION-BASED AFFILIATE**



## **Affiliates: Tagline use**

Affiliates will also have the option of using their customized logos with the tagline present on the page or communication. This is not considered a lockup, as the amount of clear space between tagline and logo is flexible. Do not create logo lockups and be sure to leave ample space between the logo and the tagline on all materials.

The tagline must be used on any designed marketing and communication materials, especially during the 3-5 years following each affiliate's brand launch in local markets and on major branded pieces.

Please refer to the diagram at right for examples surrounding tagline use. These sample layouts depict both horizontal, vertical and stacked uses of the tagline on your designed marketing pieces or memos.

When used on the cover of your piece, the tagline should be treated in *Roboto*, all lowercase, but color, size and placement should be determined on a case by case basis. Strive for balance and legibility while remaining within the color palette!

When used in body copy, treat the tagline like we do the Easterseals name and capitalize when appropriate.



all abilities. limitless possibilities.

Horizontal: The tagline can be aligned to the bottom of the affiliate name, with physical distance from the logo

all abilities. limitless possibilities. The tagline can be stacked as seen at left when there are space constraints. Indent the second line so that disability sits about halfway under the word "taking"

all abilities. limitless possibilities.

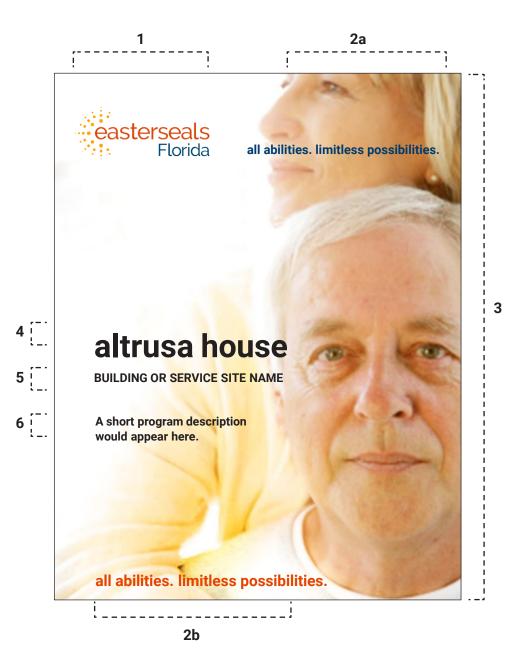
Vertical: The tagline can be left justified to the "e" in the logo

### **CREATING YOUR LAYOUT**

Service sites, programs and location designations should be treated in type only (no unique logos) and should not be locked up with the Easterseals logo.

Design your layout using the following guides:

- Start with the Easterseals logo. This should be placed in the top left corner whenever possible and in a size that has visual impact.
- 2. Place the tagline on the page in one of the ways described on page 55.
- Select imagery that supports and helps illustrate the program. Ensure that photographs are bright and have a clear source of light, with active subjects that are not overly posed.
- 4. Highlight your program name. On covers of marketing and collateral materials, the program name should be treated in lowercase *Roboto Black* to mirror the open and accessible nature of our logo. The program name should align left with the "e" in the logo. All other instances of the program should be capitalized.
- Building and service site names can appear below the program name. Do not include addresses on the covers of program pamphlets.
- 6. A short description of the program can also appear on the cover of the material.



### **INSPIRATION LAYOUT: WEBSITE**

If a program, service or social enterprise has a stand-alone website, it should be updated to reflect the new Easterseals brand.

The name should be treated in Roboto type outside the logo clear space. Use additional visual cues to help highlight the name of the program or service—here, a blue band is being used to give Easterseals New Jersey Solutions™ visual weight.

Treating programs, service sites and social enterprises in type helps retain the visual impact of the new Easterseals logo and avoids "logo overload" while clearly communicating the relationship to our national brand.



#### **INSPIRATION LAYOUT: POSTER**

In this example layout, the Easterseals New Jersey logo still leads at the top of the page, but through the use of color and type size, the social enterprise name is given visual priority.

Visual interest can be added to body copy by using initial capitalization or full capitalization. A dedicated URL and our tagline act as a sign off to this poster.



# Easterseals New Jersey Solutions™

### **COST-EFFECTIVE**

**Electronic Health Records** 

### ONGOING SUPPORT

Implementation • End-User Help Desk

### **ADMINISTRATIVE SOLUTIONS**

Electronic Billing • Document Imaging Information Technology Assistance and more!

esnjsolutions.com

all abilities. limitless possibilities.

#### INSPIRATION LAYOUT: BROCHURE

Information hierarchy is important when developing your pieces. What is it you want the reader to view first, second and third? Vary the weight and proportions of each brochure element to move the eye smoothly through the communication.

When photos are light and bright, use the full-color logo and color type on the cover. When photos are darker, consider using both a knocked-out logo (white) and type.



#### INSPIRATION LAYOUT: SMALL SPACE AD

In a small space ad, think through your information hierarchy. In this instance, we lead with the program or service site name, followed by a short description of that program. Given the space constraints, use the affiliate name and tagline treated in type as a signoff to the body copy.

### high school - high tech

Ullabore rnatur? Qui debitas des modiam as estiae. Ut volo dolupti invereped mos a corest, commodit vitaquiat etur? Lique alia volessunt la same nos excepeles dicitatque.

Lique excepeles alia volessunt la same nos dicitatque. Easterseals New Jersey: Taking On Disability Together



### **SIGNAGE**

To consistently represent the Easterseals brand in outdoor locations, we have developed a modular signage system.

Signage guidelines are currently under development, but we have provided some example imagery at right.

PLEASE NOTE: Any plaque or sign that is commemorative in nature can be retained. These signs and plaques do not need to be updated to mimic the new visual identity or modular signage system as they are specific to a special point in time.

### **VEHICLES**

Vehicles should closely resemble the modular signage system. Use the inspiration image at right as a jumping off point when developing vehicle signage for your affiliate's specific make and model.





## **Special events**

#### **CREATING YOUR LAYOUT**

Easterseals affiliates run a variety of well known fundraising and community-building events each year. To ensure that the Easterseals brand does not get lost amidst event artwork, our logo should always be present and prominent. However, a degree of flexibility has been maintained in the layout so that elements specific to the event can be showcased properly.

- 1. Start with the Easterseals logo. This should be placed in the top left corner whenever possible and in a size that has visual impact.
- 2. Use language that both visually and verbally ties the event to the Easterseals brand. Here we have used "presents."
- 3. Event-specific logos can be retained, as they have a short shelf life and will not confuse the national brand with prolonged exposure.



# Sponsors and partners

Many different types of sponsor and partner relationships exist in our national markets and local communities, and our signature system accounts for them. Large, national partnerships may hold a dominant position when locked up with the Easterseals national logo, but Easterseals should always lead when possible.

Smaller, local partnerships should not be locked up to the Easterseals logo, but instead should have some physical distance between our logo and theirs.

### **NATIONAL SPONSORS/PARTNERS**



### **LOCAL SPONSORS/PARTNERS**





# **PHOTOGRAPHY**

# Subject matter overview

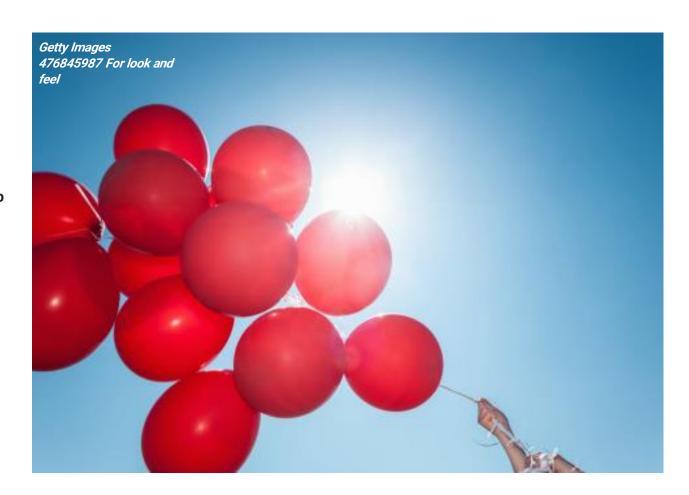
Photography is one of the most engaging tools we can use to bring our brand to life.

Photographs should represent both individuals and groups, featuring the people and families we serve as well as our dedicated employees and volunteers.

When conducting photo shoots indoors, keep backgrounds blurry so that distracting objects are eliminated.

Imagery should have a clear source of light whenever possible—this symbolizes the positive impact we have in our clients' lives. When a light source is not possible or appropriate, try to create a feeling of warmth, acceptance and support.

Aim to use this photography style when addressing all audiences. The examples on the following pages are for inspiration, look and feel.

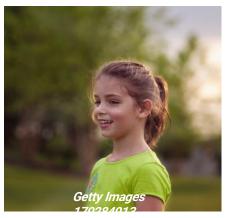


# **Inspiration images: outdoor**

















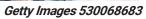




# **Inspiration images: indoor**

















Getty Images 536908115

Getty Images 497536774



# **SUPERGRAPHICS**

## **Supergraphics**

Supergraphics are design elements that can be used in a layout or execution to create visual interest. These should be used sparingly and only when they add true impact to your piece. The following pages provide some guidance surrounding their use.

The Easterseals Horizon can be used as a holding shape for our tagline

all abilities. limitless possibilities.

### **EASTERSEALS HORIZON**

This supergraphic references the rounded shapes contained within the new Easterseals logo and can be used as a holding shape for our tagline.

### **EASTERSEALS BURST**

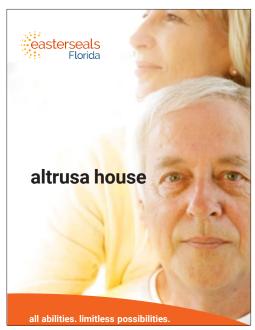
The Easterseals Burst is taken from a portion of our logo and can be used as a watermark for printed materials or a graphic element on tee shirts. The Easterseals Burst makes reference to our logo and can be used for tee shirts or watermarks



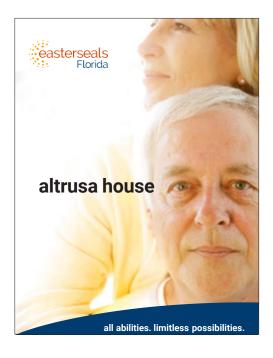
### **Easterseals Horizon**

The Easterseals Horizon should act as a footer on marketing and collateral pieces, providing a pop of color to help emphasize our tagline. Use the Easterseals Horizon only as shown in the demonstrations at right.

- Only render the Easterseals Horizon in Easterseals Orange, dark blue, or knocked out to white.
- Only place the Easterseals Horizon at the bottom of a marketing and collateral piece. Do not place on the sides, top, or center of your layout.
- As a footer, the Easterseals Horizon can either break right (graphic element hits bottom right corner of your piece) or break left (graphic element hits bottom left corner of your piece).
- Do not stretch, pinch or distort the Easterseals Horizon



Easterseals Horizon should only be placed as a footer on marketing and collateral pieces



### **Easterseals Burst**

The Easterseals Burst is available for use as a graphic element on print and digital materials and apparel. This element should only be used if the Easterseals logo also appears on that item.

When used on a print piece, the Easterseals Burst:

- should only be rendered in Easterseals Yellow or knocked out to white if placed over a photo
- should only be placed in the lower left hand or right hand corners
- should only be rendered in an opacity less than 10%

When creating tee shirts, the Easterseals
Burst can be kept at full opacity but should
be placed in the lower left or right hand
corners of the shirt. For colored shirts, the
Easterseals Burst can be rendered in white.









# COLLATERAL

### **Business Card**

Dimensions: 3.5" x 2"

Margins:

.25" Paper

Stock:

100# White Cougar Cover





#### Letterhead

Dimensions: 8.5" x 11"

Margins:

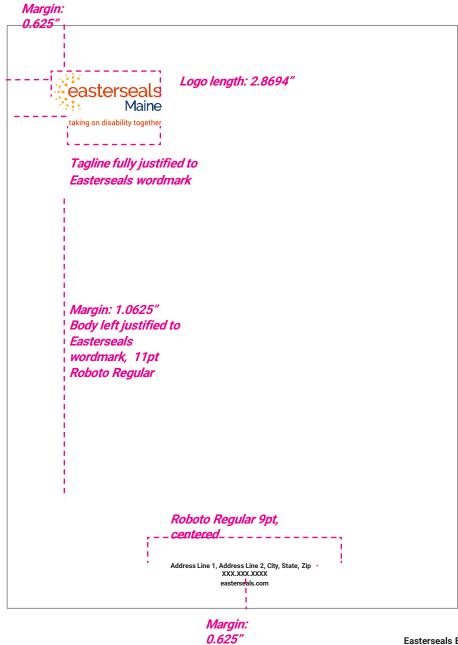
0.625" Paper

Stock:

**60# White Cougar Text** 

Margin: 0.625"

Space: 0.125"

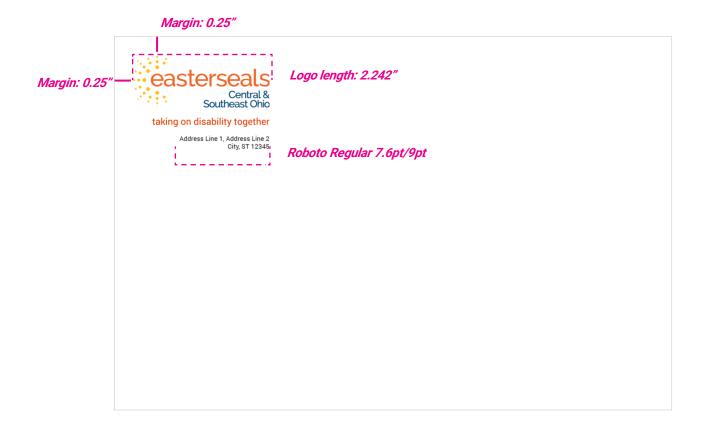


### 6x9 Envelope

Dimensions: 6" x 9"

**Margins: 0.25**"

Paper Stock: 28#

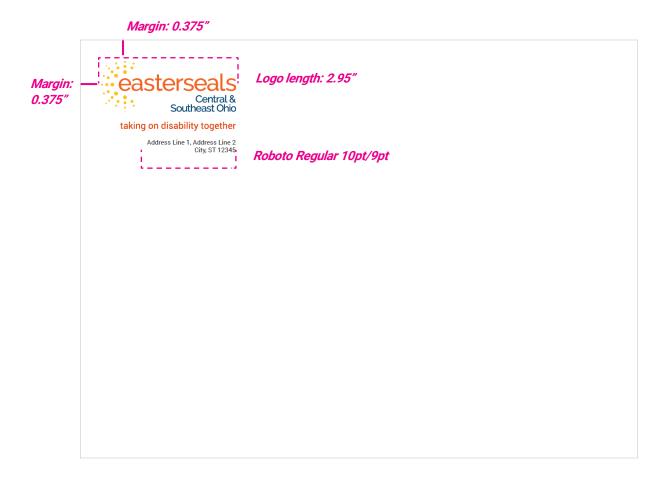


### 9x12 Envelope

Dimensions: 9" x 12"

Margins: 0.375"

Paper Stock: 28#



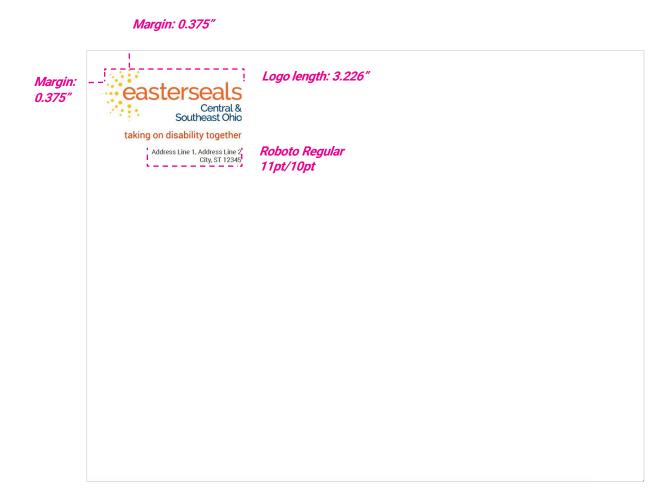
### 10x13 Envelope

Dimensions: 10" x

13"

Margins: 0.375"

Paper Stock: 28# White Wove

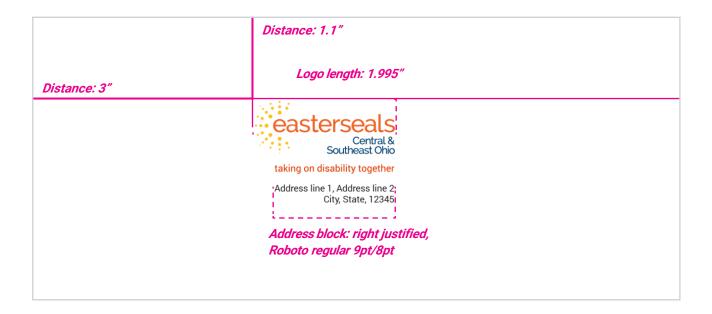


### No. 9 Envelope

Dimensions: 3.875" x 8.875"

Margins: N/A

Paper Stock: 24#

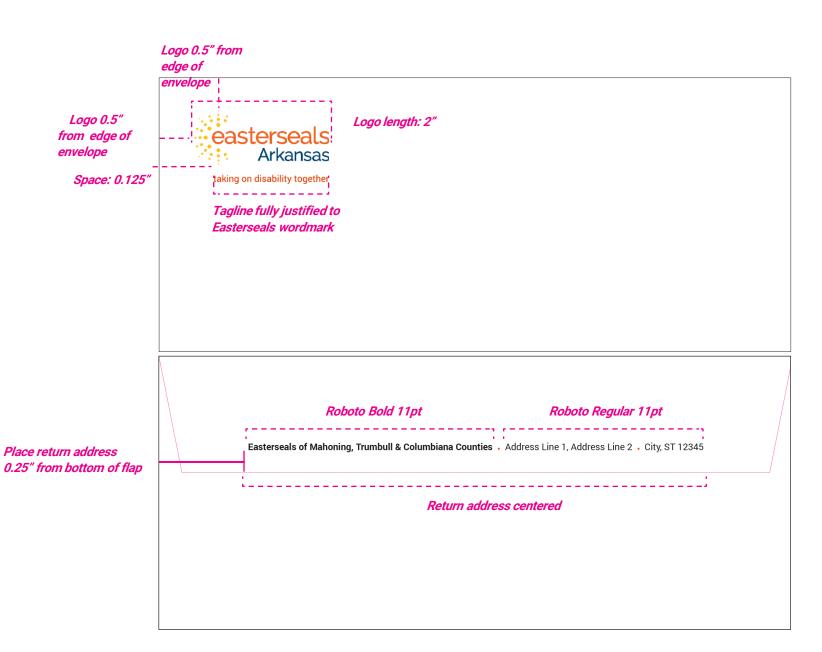


### No. 10 Envelope

Dimensions: 4.25" x 9.5"

Margins: 0.5"

Paper Stock: 24# White Wove

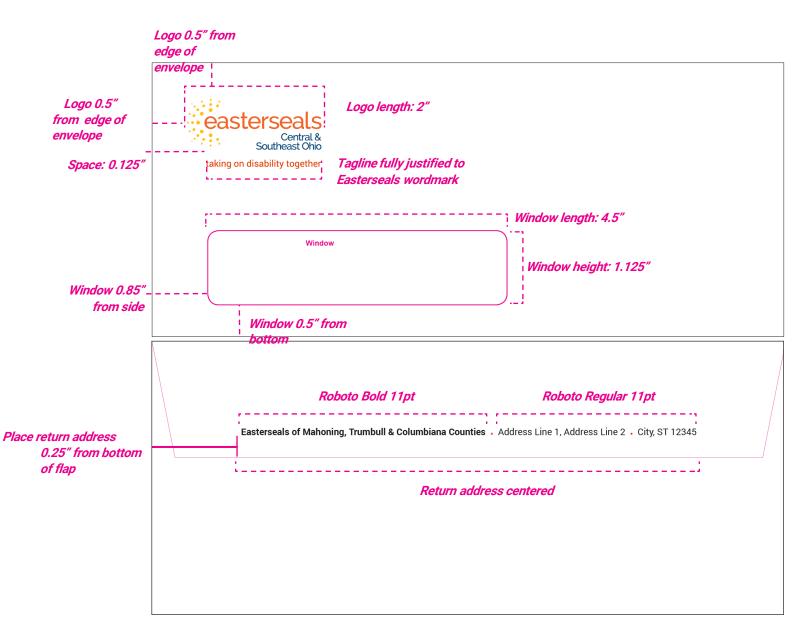


## No. 10 Window Envelope

Dimensions: 4.25" x 9.5"

Margins: 0.5"

Paper Stock: 24#



# Mailing Label

Dimensions: 5" x 3"

Margins: .25"

Paper Stock:

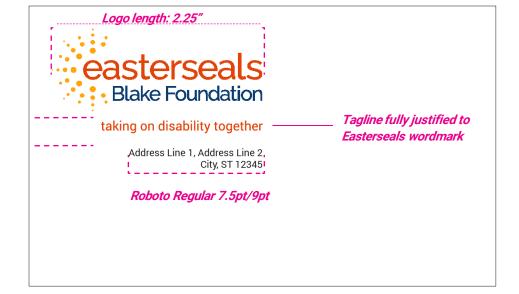
60# White Crack and Peel

Space:

0.125"

Space:

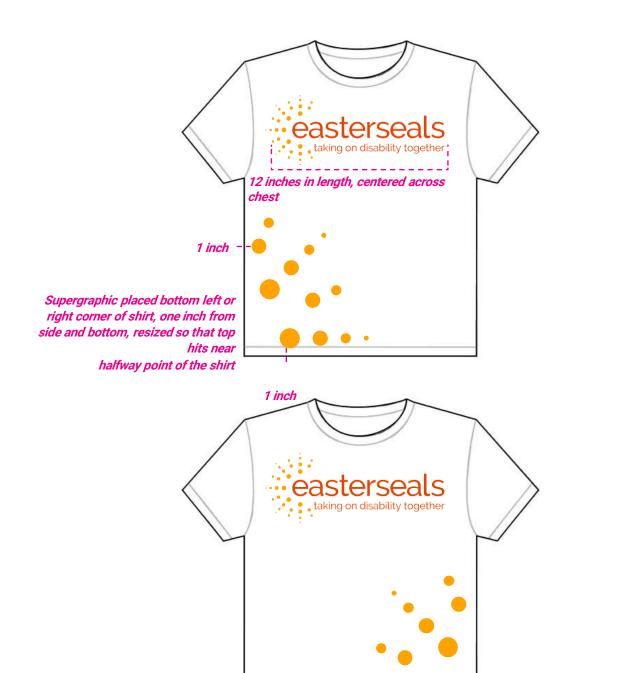
0.125"



#### **Signature**



### Tee Shirt



Supergraphic can also be placed on the lower right hand corner of the shirt

# Tee Shirt with affiliate logo



